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CONTACT INFORMATION	University of Texas at San Antonio Department of Economics One UTSA Circle San Antonio, TX 78249	☎ +1-343-333-2458 ✉ hayri.arslan@utsa.edu 🌐 <a href="https://bit.ly/3417vzw">https://bit.ly/3417vzw</a>
EMPLOYMENT	<b>University of Texas at San Antonio, US</b> Assistant Professor	2020 - present
	<b>Queen's University, Canada</b> Weatherall Postdoctoral Fellow	2018 - 2020
EDUCATION	<b>Vanderbilt University, US</b> Ph.D. in Economics	2018
	<b>Sabanci University, Turkey</b> M.A. in Economics	2012
	<b>Bogazici University, Turkey</b> B.A. in Business Administration	2010
RESEARCH INTERESTS	<b>Primary</b> - Empirical Industrial Organization, Revenue Management & Pricing <b>Secondary</b> - Econometrics, Labor Economics	
PUBLICATIONS	<b>Data-Driven Sports Ticket Pricing for Multiple Sales Channels with Heterogeneous Customers</b> with Rob Easley, Ruxian Wang, and Ovunc Yilmaz – Forthcoming – <i>Manufacturing &amp; Service Operations Management</i> – POMS Applied Research Challenge Finalist	
PAPERS UNDER REVIEW	<b>Scoring a Touchdown with Variable Pricing: Evidence from a Quasi-Experiment in the NFL Ticket Markets</b> with Necati Tereyagolu and Ovunc Yilmaz – <b>R&amp;R</b> – <i>Management Science</i> <b>Preference Estimation in Centralized College Admissions from Reported Lists</b> – <b>R&amp;R</b> – <i>Empirical Economics</i> – <i>Household International Best Paper Award</i> - Vanderbilt University	
WORKING PAPERS	<b>An Empirical Analysis of College Admissions with Endogenous Entrance Exam Scores</b> <b>On the Timing of Auctions: The Effects of Complementarities on Simultaneous and Sequential Bidding</b> with Alex Arsenault and Matt Gentry <b>Testing the Effects of an Unobservable Factor: Do Marriage Prospects Affect College-major Choices?</b> with Brantly Callaway and Tong Li <b>Preference Submission Timing and College Admission Outcomes: Evidence from Turkey</b> with Yang Song and Tong Wang	
WORK-IN-PROGRESS	<b>Chinese Land Auctions</b> with Jidong Yang	

HONORS AND FELLOWSHIPS	Postdoctoral Travel Grant - Queen's University 2019 Economics Department Research Grant - Queen's University 2018-2020 Graduate Travel Grant - Vanderbilt University, 2017 Walter Noel Dissertation Fellowship - Vanderbilt University, 2017 Kirk Dornbush Summer Research Grant - Vanderbilt University, 2015 Vanderbilt University Economics Fellowship, 2012-2018 Graduate Student Scholarship - Sabanci University, 2010-2012 Honors Award - Bogazici University, 2010
RELATED EXPERIENCE	<b>Instructor</b> <b>University of Texas at San Antonio</b> 2020 Applied Econometrics (MA), Intermediate Microeconomics <b>Queen's University</b> 2019, 2020 Empirical Microeconomics (MA) <b>Vanderbilt University</b> 2016 Math camp for incoming Ph.D. Students
MASTER'S STUDENT SUPERVISION	<ul style="list-style-type: none"> <li>• <b>Albi Bilali</b> – Queen's University : “An Investigation into the Economic Impact of a Professional Sports Franchise”, 2019</li> <li>• <b>Molly Helferty</b> – Queen's University : “Student Strategizing in College Admissions: Evidence from a Natural Experiment in Turkey”, 2020</li> </ul>
INVITED TALKS	<ul style="list-style-type: none"> <li>• Umea University February 2020</li> <li>• University of Texas at San Antonio January 2020</li> <li>• Waterloo University January 2020</li> <li>• Bilkent University December 2019</li> </ul>
CONFERENCE- WORKSHOP PRESENTATIONS	<i>An Empirical Analysis of College Admissions with Endogenous Entrance Exam Scores</i> <ul style="list-style-type: none"> <li>• European Meeting Econometric Society, Manchester August 2019</li> <li>• China Meeting Econometric Society, Guangzhou June 2019</li> <li>• Asia Meeting Econometric Society, Xiamen June 2019</li> <li>• Canadian Economic Association Annual Meeting, Banff May 2019</li> </ul> <i>Preference Estimation in Centralized College Admissions from Reported Lists</i> <ul style="list-style-type: none"> <li>• RES Annual Meeting, Warwick April 2019</li> <li>• International Industrial Organization Conference, Indianapolis April 2018</li> <li>• Matching-in-Practice, Cologne March 2018</li> </ul> <i>Data-Driven Sports Ticket Pricing for Multiple Sales Channels with Heterogeneous Customers</i> <ul style="list-style-type: none"> <li>• INFORMS Annual Meeting, Seattle October 2019</li> <li>• MSOM, Singapore July 2019</li> <li>• POMS, DC May 2019</li> </ul> <i>Scoring a Touchdown with Variable Pricing: Evidence from a Quasi-Experiment in the NFL Ticket Markets</i> <ul style="list-style-type: none"> <li>• INFORMS Annual Meeting, Seattle October 2019</li> <li>• Revenue Management and Pricing (Informs), Stanford June 2019</li> </ul> <i>On the Timing of Auctions: The Effects of Complementarities on Simultaneous and Sequential Bidding</i> <ul style="list-style-type: none"> <li>• INFORMS Annual Meeting, Online November 2020</li> </ul>
PROFESSIONAL ACTIVITIES	<ul style="list-style-type: none"> <li>• <b>Member:</b> Econometric Society, American Economic Association, INFORMS</li> </ul>

HARDWARE AND SOFTWARE SKILLS

- **Programming:** Python
- **Statistical Softwares:** R, Stata
- **Other Tools:** Latex, Tableau

LANGUAGES

- Turkish (native), English (fluent)

REFERENCES

**Robert Clark, PhD**

Professor, Stephen J.R. Smith Chair in Economic Policy      ☎ 613-533-6546  
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Queen's University

**Matthew Gentry, PhD**

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Florida State University

**Tong Li, PhD**

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Vanderbilt University

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