LEADERSHIP INSTITUTE
BOOTCAMP: LEADERSHIP

The Executive Education Leadership Institute, at the University of Texas at San Antonio, features a range of dynamic and innovative programs to meet the needs of aspiring professionals and business leaders in the San Antonio community.

Our Leadership Institute Bootcamps explore an area of business focus for professionals looking to develop their skills and abilities. Participants will enhance their understanding of key concepts, and gain tools to apply learning when back on the job.

Program Overview
The Leadership Bootcamp explores the strategic insights, leadership skills and global understanding required to drive profitability and growth in a dynamic, high-performing organization. You will gain an understanding of the key concepts of inclusive leadership, and build your personal leadership skill set. Our approach combines both practical-application and experiential learning to solidify your knowledge.

Eligibility
Programs are open to all aspiring leaders in the San Antonio area who want to:

- **Develop** the ability to lead, regardless of their formal role in the organization
- **Learn** how to develop their leadership capacity and enhance productivity
- **Identify** tools they can take back to their organizations to employ these concepts

Cost
**Early Bird Until Jul. 12, 2020**
- $949 All registrants

**After Jul. 12, 2020**
- $1,099 For-Profit
- $999 Not-for-profit, groups, small businesses and UTSA EMBA Alumni

Includes:
- Tuition
- Online Course Materials
- Digital Badge and UTSA Continuing Education Units (CEUs)
- Option to add Executive Coaching Experience (additional cost)

Sessions
**INCLUSIVE LEADERSHIP**
Explore the Inclusive Leadership philosophy designed to maximize stakeholder contributions from the community or organization. Engage with tools and activities that you can use immediately to infuse Inclusive Leadership in your organization.

**LEADING WITHOUT AUTHORITY**
This workshop focuses on leadership (with a small “l”), or influence that is exercised in one-to-one relationships based on work associations, task interdependence or even happenstance. Learn how to redefine your work and develop your capacity to exercise leadership, while enhancing the productivity of your work and working relationships.

**NEGOTIATION AND CONFLICT MANAGEMENT**
Leaders must be able to negotiate with a variety of audiences, including employees, customers, suppliers and competitors. This workshop will provide you with insight into best practices when negotiating multi-stakeholder environments.

Registration
For our discount code, please contact execed@utsa.edu or call 210.458.4778.

Online Program Delivery
9 hours, instructor-led

Dates and Times
Classes are from 9 a.m. - Noon
- Saturday, Sep. 12, 2020
- Saturday, Sep. 26, 2020
- Saturday, Oct. 10, 2020

Commitment
Participants should anticipate 1-2 hours of preparation for each 3-hour class and are expected to complete all course assignments.

Featured Facilitator
Dorinda Rolle, Ph.D.
Rolle is president of Rolle and Associates, a management consulting and training firm offering services to non-profit organizations and businesses in the areas of strategic planning, board development, corporate training, group facilitation, research and special projects. She has taught in the Industrial/Organizational Psychology program at St. Mary’s University, and the African American Studies Program at the University of Texas at San Antonio. Rolle conducts executive coaching, leadership training and organizational development consulting.