“SAN ANTONIO DRAWING WINDOW” BY DALE CHIHULY is featured on the second floor of the Business Building. Stepping out of his usual realm as a blown-glass artist, Chihuly designed this piece to create his own version of a stained-glass window. “San Antonio Drawing Window” features eight glass panels with abstract, hand-painted images.
MESSAGE FROM THE DEAN

THEMATICS LEAD THE COLLEGE’S QUEST FOR EXCELLENCE

by Dean Lynda de la Viña

While my first year as dean was focused on planning and visioning, this past year has centered on the convergence of execution and implementation.

The goal that the faculty and college administration set for the college was to raise our academic profile to become one of the nation’s best business schools. As you’ll see in this annual report, we’re already on target to meet these milestones. The college has received numerous accolades including the recent ranking of our finance department as one of the top 100 programs in the country; the top 10 ranking of our MBA program for minorities by the Princeton Review; and our number two ranking nationally for the number of undergraduate business degrees awarded to Hispanics. And, as we were going to press, the College of Business received the Brilliante Award for Educational Excellence from the National Society of Hispanic MBAs, recognizing us as the top MBA program.

Throughout 2006, the college has been moving to capitalize on the five themes of distinction that we have identified as our comparative advantages: globalization/cultural pluralism, security, capital markets, transformational leadership/entrepreneurship and health/technology. Here I’d like to share with you the accomplishments and strategies that we are employing to move forward our vision to leverage these thematics.

GLOBALIZATION/CULTURAL PLURALISM

As Thomas Friedman wrote, “The World is Flat,” and in recognition of this business reality we must expose our students to the internationalization of business. We have expanded study abroad and exchange opportunities for our students, and this summer the college launched a Brazilian immersion program for undergraduates that is featured in this report. In addition to developing opportunities for our students, we are also developing opportunities for our faculty. Dr. Victoria Jones joined the college faculty to lead the new Business Studies for the Americas program. She is also the newly appointed executive director of the Business Association of Latin American Studies (BALAS). The UTSA College of Business is now the headquarters of BALAS, the largest business academic association in Latin America. In collaboration with this new program, we are developing a Spanish language undergraduate certificate program for our students as well.

The expansion of these programs complements our robust programming in Asia. Through the generosity of donor Richard Liu, the college has established prominent MBA and Executive MBA exchange programs with China. At the MBA level, the program has expanded to six universities with the addition of Shanghai Maritime University. The EMBA program features participants from the Shanghai Education Centre for Administrators and Executives from Tianjin. Lastly, the College of Business has established a new Center for Global Entrepreneurship, which is positioned to meet the educational and career needs of entrepreneurs in the emerging markets of the world.

SECURITY

UTSA is one of 60 universities designated as a Center of Academic Excellence in Information Assurance education by the National Security Agency (NSA). This designation was based on the curriculum and programs in the College of Business. We offer programs at the undergraduate, graduate and doctoral levels in information assurance and security (IAS). Our academic programs and research focus on how businesses can protect their assets and maintain secure transactions for their clients. Based on the IAS research that we are doing in the college, we have been awarded more than $500,000 in grants from NSA over the past two years. This year we will be looking to fill the new AT&T Endowed Chair in Infrastructure Assurance and Security. This new position will further establish our preeminence in the IAS area.

CAPITAL MARKETS

In addition to our Department of Finance ranking, Dr. Don Lien, the Richard S. Liu Distinguished Chair in Business, and Dr. Yiuman Tse, professor of finance, were named the number one and number 20 ranked finance professors in the world. Dr. Cheryl Linthicum, associate professor of accounting, recently returned from a one-year academic fellowship at the Securities and Exchange Commission, and we’ve recently hired Dr. Hamid Beladi, a leading international economist. Dr. Beladi is the editor of two international economic journals that are now based in the College of Business—the International Review of Economics and Finance and Frontiers of Economics and Globalization. Lastly, we are in the process of developing a new Ph.D. in financial and international economics and in establishing a financial trading lab for our students.

TRANSFORMATIONAL LEADERSHIP/ENTREPRENEURSHIP

The Center for Professional Excellence leads our efforts in transformational leadership. This year the CPE has hosted leadership development programs for the Air Force Intelligence Agency, NSA, the UT-Health Science Center Medical School and Zachry Construction Corporation. Dr. Ken Allard, former dean of students at the National War College, has joined our faculty to develop security-based leadership training for homeland security and the national intelligence communities. In convergence with these efforts, the college has established a new partnership with the James MacGregor Burns Academy of Leadership at the University of Maryland to co-develop leadership programs. These programs run in concert with the CPE’s innovative Executive MBA program, which provides a unique educational experience for individuals preparing for strategic leadership responsibilities. Leading our entrepreneurship efforts, Dr. Cory Hallam has been hired to direct the new Center for Innovation and Technology Entrepreneurship, which is a joint program between the College of Business and the College of Engineering. He will be teaching in the college’s Management of Technology program.

THE COLLEGE OF BUSINESS IS DEDICATED TO CREATING AND SHARING KNOWLEDGE.

THE COLLEGE COMBINES RIGOR WITH RELEVANCE AND PROVIDES INNOVATIVE SOLUTIONS TO GLOBAL BUSINESS CHALLENGES.

HEALTH/TECHNOLOGY

As the only business college in the UT-Sysotem co-located with a Health Science Center, it is imperative that the College of Business leverage this positioning to launch innovative programs in the business of health. The college currently offers an MBA concentration in health care management, and we are exploring partnership opportunities with the UT-HSCSA to develop dual degree programs. We have also begun the process to formally accredit our health care program with the Commission on Accreditation of Healthcare Management Education. This fall we launched a new Ph.D. program in applied statistics with an emphasis in biostatistics that is being taught jointly by faculty at the UTHSCSA, and we received a $900,000 grant by the National Science Foundation to prepare future biomedical researchers. Importantly to the continuation of this focus area is the appointment of Dr. Dana A. Forgione as the recipient of the Janey S. Briscoe Endowed Chair in the Business of Health.

I have briefly highlighted some of our accomplishments in our five focus areas, and I encourage you to read this year’s report to learn more about our successes in all areas of the College of Business. It is my charge as dean and my personal mission to keep us focused on this path of distinction. I look forward to your continued support and patronage to help us achieve these goals.

Dr. Ken Allard, former dean of students at the National War College, has joined our faculty to develop security-based leadership training for homeland security and the national intelligence communities. In convergence with these efforts, the college has established a new partnership with the James MacGregor Burns Academy of Leadership at the University of Maryland to co-develop leadership programs. These programs run in concert with the CPE’s innovative Executive MBA program, which provides a unique educational experience for individuals preparing for strategic leadership responsibilities. Leading our entrepreneurship efforts, Dr. Cory Hallam has been hired to direct the new Center for Innovation and Technology Entrepreneurship, which is a joint program between the College of Business and the College of Engineering. He will be teaching in the college’s Management of Technology program.

THE COLLEGE OF BUSINESS IS DEDICATED TO CREATING AND SHARING KNOWLEDGE.

THE COLLEGE COMBINES RIGOR WITH RELEVANCE AND PROVIDES INNOVATIVE SOLUTIONS TO GLOBAL BUSINESS CHALLENGES.

HEALTH/TECHNOLOGY

As the only business college in the UT-Sysotem co-located with a Health Science Center, it is imperative that the College of Business leverage this positioning to launch innovative programs in the business of health. The college currently offers an MBA concentration in health care management, and we are exploring partnership opportunities with the UT-HSCSA to develop dual degree programs. We have also begun the process to formally accredit our health care program with the Commission on Accreditation of Healthcare Management Education. This fall we launched a new Ph.D. program in applied statistics with an emphasis in biostatistics that is being taught jointly by faculty at the UTHSCSA, and we received a $900,000 grant by the National Science Foundation to prepare future biomedical researchers. Importantly to the continuation of this focus area is the appointment of Dr. Dana A. Forgione as the recipient of the Janey S. Briscoe Endowed Chair in the Business of Health.

I have briefly highlighted some of our accomplishments in our five focus areas, and I encourage you to read this year’s report to learn more about our successes in all areas of the College of Business. It is my charge as dean and my personal mission to keep us focused on this path of distinction. I look forward to your continued support and patronage to help us achieve these goals.

Dr. Kenneth Allard, former dean of students at the National War College, has joined our faculty to develop security-based leadership training for homeland security and the national intelligence communities. In convergence with these efforts, the college has established a new partnership with the James MacGregor Burns Academy of Leadership at the University of Maryland to co-develop leadership programs. These programs run in concert with the CPE’s innovative Executive MBA program, which provides a unique educational experience for individuals preparing for strategic leadership responsibilities. Leading our entrepreneurship efforts, Dr. Cory Hallam has been hired to direct the new Center for Innovation and Technology Entrepreneurship, which is a joint program between the College of Business and the College of Engineering. He will be teaching in the college’s Management of Technology program.
COLLEGE NAMES NEW ADMINISTRATIVE LEADERS

Throughout the past year, new administrators have been appointed to lead the college’s downtown operations and undergraduate initiatives.

DR. JUAN GONZALEZ
Associate Dean for Downtown Campus

In January, Dr. Juan Gonzalez was named associate dean for the Downtown Campus in the UTSA College of Business. Dr. Gonzalez handles all downtown administrative operations for the college.

Teaching at UTSA since 1983, Dr. Gonzalez is an associate professor of management science. He received a doctorate in production/operations management and a master’s in international business from the University of South Carolina and his bachelor’s in chemical engineering from the Universidad Nacional Autonoma de Mexico.

His research interests include multiple objective decision making, integer programming, production planning and scheduling, and quality management and control.

“Dr. Gonzalez excels in this role,” said Dean Lynda de la Viña. “His experience at UTSA and his collegiality among the faculty allow him to run an efficient administrative office and to provide excellent support and service to our students and faculty located downtown.”

DR. LISA MONTOYA
Assistant Dean for Undergraduate Studies

As assistant dean for undergraduate studies, Dr. Lisa Montoya directs undergraduate programs for the college, oversees the college’s undergraduate advising office and spearheads mentoring activities including the college’s award-winning Business Scholars Program.

Dr. Montoya holds a doctorate from Washington University in St. Louis, a master’s of public affairs from Arizona State University and a bachelor’s of public affairs from the University of Denver. Dr. Montoya’s research interests include economic development policy, health care policy and the economic impacts of micro-lending.

She also is director of the Latino Financial Issues Program, which is funded by a grant from the Casey Foundation. The Latino Financial Issues Program is a yearlong course of study and service learning to teach students community economic development policy. Students, known as LFI Scholars, interact with city, state and national leaders and work in area high schools to promote financial literacy. The program is a partnership between the College of Business and ACCION Texas, the largest micro-business lender in the state.

Dr. Montoya’s research interests include economic development policy, health care policy and the economic impacts of micro-lending.

She also is director of the Latino Financial Issues Program, which is funded by a grant from the Casey Foundation. The Latino Financial Issues Program is a yearlong course of study and service learning to teach students community economic development policy. Students, known as LFI Scholars, interact with city, state and national leaders and work in area high schools to promote financial literacy. The program is a partnership between the College of Business and ACCION Texas, the largest micro-business lender in the state.

NIKI STUTZMAN
Director of Undergraduate Advising

Niki Stutzman leads the college’s undergraduate Advising Office, which services more than 5,000 undergraduates. She previously had worked as an academic advisor in the college since 2003.

“Niki came into this job with impressive credentials,” said Dr. Daniel Hollas, senior associate dean for the college. “She brings a unique blend of knowledge, experience and creativity to her new role.”

Prior to joining UTSA, Stutzman had served as business manager and director of undergraduate programs for the Bauer College of Business at the University of Houston. She has over 18 years of experience in university management and holds a bachelor’s in marketing and an MBA from the Bauer College of Business.

PATOIC VALDEZ
Assistant Dean for Undergraduate Professional Development

Patrick Valdez leads the college’s new Center for Student Professional Development. In this role, he develops external relationships with local, regional and national business leaders in the pursuit of greater career opportunities for business students. He also advises and assists students in preparing for internship and postgraduate job opportunities by hosting career management workshops and certification programs.

Prior to joining the college, Valdez directed community outreach programs at UTSA and served as the executive director of leadership development for the Hispanic Association of Colleges and Universities. With more than seven years of experience working in student development, Valdez also served as assistant director of student life at St. Edward’s University. He holds a master’s in student personnel administration from Columbia University and a bachelor’s in international studies from St. Edward’s University.

The Center for Student Professional Development will complement the college’s current academic programming with enhanced professional development resources and services for students. By combining theory with practice, students will be given access to a well-rounded portfolio of academic, career readiness and leadership training programs. The center will also provide employers and recruiters with a single point of contact for industry-specific and discipline-specific placement needs directly from the College of Business.

Exploring the complexities of international markets, discovering cultural differences among Brazilian consumers and learning adaptive management practices were the hallmarks of an inaugural business immersion course that featured field experiences in São Paulo, South America’s business capital, and Rio de Janeiro.

Brazilian Business Dynamics, an undergraduate marketing course, was taught this summer by Dr. Victoria Jones, associate professor of marketing and director of the Business Studies for the Americas program. The intensive class included six business students. Dr. Mark Suazo, assistant professor of management, participated in the field experience.

During the course, the students were trained in Brazilian business practices and introduced to top-tier corporate executives, including the vice president of marketing for Globo Television, the strategic planning director of Whirlpool Brazil, the director of partner relations for Embraer aircraft manufacturing and the president of Embraer.

“This course gives students an introduction to the challenges of doing business internationally by comparing U.S. practices with those of Brazil,” said Dr. Jones, who previously served as associate dean for international relations at Brazil’s top business school. “My goal was for students to become familiar with the issues and complexities that affect international markets and to learn how to adapt management activities to the Brazilian market situation.”

Prior to the immersion experience, students were presented with an introduction to the history, culture and socioeconomic conditions of the region. The students then participated in the immersion program in Brazil, which consisted of corporate visits, academic presentations by Brazilian scholars and cultural activities. Upon returning to San Antonio, the students received additional coursework that culminated in a business adaptation group project and an individual reflective essay.

“Amy goal was for students to become familiar with the issues and complexities that affect international markets and to learn how to adapt management activities to the Brazilian market situation.”

—Dr. Victoria Jones

Business as Usual in Brazil

“My goal was for students to become familiar with the issues and complexities that affect international markets and to learn how to adapt management activities to the Brazilian market situation.”

—Dr. Victoria Jones

Business as Usual in Brazil

“My goal was for students to become familiar with the issues and complexities that affect international markets and to learn how to adapt management activities to the Brazilian market situation.”

—Dr. Victoria Jones

Business as Usual in Brazil

“My goal was for students to become familiar with the issues and complexities that affect international markets and to learn how to adapt management activities to the Brazilian market situation.”

—Dr. Victoria Jones

Business as Usual in Brazil

“My goal was for students to become familiar with the issues and complexities that affect international markets and to learn how to adapt management activities to the Brazilian market situation.”

—Dr. Victoria Jones
BHANOT, THOMAS THOMSON, RON RUTHERFORD AND LALATENDU MISRA CELEBRATE THEIR NATIONAL RESEARCH RANKING.

The ranking is based on the research publications by the University of Texas at Dallas School of the Business School Research Rankings compiled in the world in the field of finance according to the UTSA College of Business was ranked 82nd in the nation’s best business schools. The ranking is annually conducted surveys with students attending the schools and receives institutional data from universities to round out its rankings.

NEW DOCTORAL PROGRAM LAUNCHED IN APPLIED STATISTICS

Beginning this fall, the College of Business offered a new doctoral degree in applied statistics with a concentration in biostatistics. With 11 students in the first class, this program offers full- and part-time plans of study for interested candidates.

“The College of Business recognizes the need for trained professionals in the field of biostatistics and bioinformatics in San Antonio and throughout the nation,” said Dr. Nandini Kannan, chair of the Department of Management Science and Statistics. “Partnering with San Antonio’s UT Health Science Center, this program will address an area of unmet need throughout the region. Currently only three other public universities in the state offer this type of degree program.”

Students will take courses in statistics and biology at UTSA and in epidemiology and clinical trials at the UTHSCSA. Students in the applied statistics program will be prepared to collaborate with medical researchers to design clinical trials, evaluate new treatments for diseases and assess the safety, efficacy and effectiveness of medications. The program will also prepare students to work in academic and nonacademic research settings.

The college’s Department of Management Science and Statistics is composed of an experienced faculty that is uniquely prepared to meet the diverse needs of academia, medicine and professional areas. The faculty includes individuals with extensive publication records in biostatistics, discrete distributions, multivariate analysis, time series analysis and survival analysis.

Statisticians are in very high demand in the growing biomedical field to develop methods for evaluating the efficacy and safety of new medications, surgeries and other treatments and in the support of cutting-edge research in the biomedical sciences such as genetics, neurosciences and genontology. Places of employment for graduates include health science centers, pharmaceutical and financial industries, the National Institutes of Health, Centers for Disease Control, National Cancer Research Institute and the Census Bureau.

FINANCE DEPARTMENT RECEIVES NATIONAL RANKING

The UTSA College of Business was ranked 82nd in the world in the field of finance according to the Business School Research Rankings compiled by the University of Texas at Dallas School of Management. The ranking is based on the research publications of business faculty members from 2000 to 2005 in the Journal of Finance, the Journal of Financial Economics and the Review of Financial Studies. Faculty members publishing in these journals were Dr. Rajan Kadapakam, professor of finance; Dr. Ron Rutherford, Elmo J. Burke Jr. Endowed Chair in Building/Development; and Dr. Ulman Ten, professor of finance.

“I am extremely proud of the research accomplishments of our finance faculty members,” said Dean Lynda de la Viña. “This supports our goal to raise the college’s academic profile and become one of the nation’s best business schools. The ranking is even more impressive due to the relatively small nature of our department, with only eight full-time faculty members.”

Business schools were judged by those offering the greatest opportunity for minority students based on percentage of minority students, percentage of minority faculty and resources for minority students.

As the only UT System school ranked, the College of Business shared the spotlight with such schools as Howard University, American University, Thunderbird and the University of San Francisco.

NATIONALLY MBA programs average only a 4.5 percent Hispanic student body, yet UTSA is leading the nation with more than 34 percent of our graduate body being Hispanic,” said Dr. Diane Walz, associate dean for graduate studies and research. “This is crucial as the demographic shift in the United States will soon reflect a larger Hispanic population. Our students are valuable assets to national companies looking to boost their minority representation in response to this need.”

For the fifth consecutive year, the college’s undergraduate program was ranked No. 2 in the nation for the number of Hispanic undergraduates who complete their degrees in business. This ranking is compiled by the Hispanic Outlook in Higher Education. Of the college’s 5,000 undergraduates, 46 percent are Hispanic and 57 percent are minorities.

NATIONAL RESEARCH RANKING

The college implemented a new bachelor’s degree in business administration degree in real estate finance and development. The degree is designed for students interested in managing businesses associated with real estate and the planning, financing, development and construction of building projects. Students have the opportunity to minor in either building development or finance.

“This degree capitalizes on the department’s existing expertise in real estate,” said Dr. Keith Fairchild, chair of the Department of Finance. “It will increase our visibility in the real estate community through an enhanced and broadened perspective of the industry.”

According to a 2005 study by the San Antonio Real Estate Council, the real estate industry employs more than 86,000 people in San Antonio and has an economic impact of $13.4 billion each year, second only to the health care industry as an economic generator.

Coursework includes real estate law, principles of real estate, mortgage banking and real estate finance, real estate investment and real estate development. Graduates can explore career opportunities in areas such as financial analysis, market analysis, mortgage banking and real estate finance, real estate development and real estate investment.

FINANCE DEPARTMENT GRADUATES PARAMITA BANDYOPADHYAY AND JAMES HACKARD PARTICIPATE IN COMMENCEMENT CEREMONY THIS WEEK.

FINANCE DEPARTMENT GRADUATES PARAMITA BANDYOPADHYAY AND JAMES HACKARD PARTICIPATE IN COMMENCEMENT CEREMONY THIS WEEK.

FINANCE DEPARTMENT GRADUATES PARAMITA BANDYOPADHYAY AND JAMES HACKARD PARTICIPATE IN COMMENCEMENT CEREMONY THIS WEEK.

FINANCE DEPARTMENT GRADUATES PARAMITA BANDYOPADHYAY AND JAMES HACKARD PARTICIPATE IN COMMENCEMENT CEREMONY THIS WEEK.
Economic policy, social policy and career growth and opportunity were three diverse themes that highlighted the 2005-2006 Frost Bank Distinguished Lecture Series. The College of Business hosted Dr. James Heckman, Patricia Diaz Dennis and Dr. Ray Perryman in this popular lecture series, which has been sponsored by Frost Bank since 1988.

Dr. James Heckman, the Henry Schultz Distinguished Service Professor of Economics at the University of Chicago, presented the keynote address during the Frost Bank Distinguished Lecture Series Sept. 22.

Dr. Heckman, who shared the Nobel Prize in Economic Sciences in 2000 for his development of theory and methods for analyzing selective samples, presented “Investing in the Very Young.” His research findings have proven that social programs can make a bigger difference and have more of an impact with younger children. “America underestimates in the early years of its disadvantaged children,” he said. “On a purely economic basis, it makes a lot of sense to invest in the young.”

According to Dr. Heckman, both the quality and quantity of the labor force is not keeping pace with the demands of the skill-based economy. “The workforce is aging and the U.S. labor force skills are poor,” said Dr. Heckman. “More than 20 percent of U.S. workers are functionally illiterate.” He received the Lifetime Achievement Award from the American Bar Foundation.

Dr. Ray Perryman, president and chief executive officer of The Perryman Group, presented the keynote address April 19. He leads The Perryman Group, an economic research and financial analysis firm headquartered in Waco, Texas.

Dr. Perryman identified four areas that are shaping the world of business today: demographics, technology, globalization and market economies. “The global economy is huge,” said Dr. Perryman, one of the world’s most influential and innovative economists, during his address to more than 350 students and business leaders. “The only way we can grow the way we want to grow is to sell things to emerging markets. Demographics is one reason we have globalization.”

“I was afforded an insider’s view of accounting from a regulation and standard setting perspective,” said Dr. Linthicum, who has taught at UTSA for 12 years. “European companies were filing with the SEC during a time of unprecedented ‘hot topic’ accounting issues such as Sarbanes-Oxley, the convergence of global standards and the backdating of stock options.”

“I’m returning to UTSA with a newfound enthusiasm,” said Dr. Linthicum, who was only one of five academic fellows chosen in the nation. “Faculty, like students, benefit from learning experiences that take us out of our comfort zones. Being out in the business world has allowed me to expand on my practical knowledge, which will only benefit my work in the classroom and motivate my academic research.”

Dr. Linthicum teaches financial and international accounting to undergraduates, doctoral students and executives. Her research interests have been focused on international accounting issues, including the application of International Financial Reporting Standards. She serves as associate editor for the Journal of International Accounting Research.

Dr. Linthicum teaches financial and international accounting to undergraduates, doctoral students and executives. Her research interests have been focused on international accounting issues, including the application of International Financial Reporting Standards. She serves as associate editor for the Journal of International Accounting Research.

“I left with the greatest respect for the SEC and the dedicated individuals who work there,” she said. “I made working relationships that will last a lifetime. It will benefit my research and my students. I plan on encouraging our students to pursue opportunities with the SEC.”

“I try to help students understand the ‘why,’ not just the ‘how,’ of accounting issues.”
She was appointed by Dr. Lynda de la Viña, dean and Peter Flawn Professor of Economics and the executive director of the Center for International Economics and Finance. She is the first woman to serve as UTSA Eonomics and the executive director of the Center for International Economics and Finance. Dr. de la Viña is the Peter Flawn Professor of Economics and Finance at UTSA, where she has served as chair of the Department of Economics since 1992. She has also served as editor-in-chief of the Review of International Economics since 1993. The Review of International Economics is a quarterly journal devoted to the publication of high-quality theoretical and empirical articles dealing with contemporary economic and financial issues facing national and global economies. Frontiers of Economics and Globalization, a refereed academic journal of economics and financial economics worldwide, provides an in-depth look at current global topics. Each volume focuses on specialized topics.

“Professor Beladi is one of the most widely known and frequently published researchers in the field of international trade theory,” said Dr. Ken Weil, chair of the Department of Economics. “He serves on numerous editorial boards and his connections to a broad variety of authors, editors and associations will help to raise the profile of the college throughout the world.”

Dr. Weil has published more than 120 papers in refereed academic journals. His research interests have centered on the pure theory of international trade, technology transfer and joint ventures, and exchange rate pass-through. He was named a top cited author in 2003 based on the number of articles published during 1990–2000. He is a founding member of the International Economics and Finance Society. He holds a doctorate in economics from Utah State University.
The College of Business is proud to announce the new faculty members whose contributions have been instrumental in advancing the department’s mission of providing exceptional education and research opportunities. Among these, one faculty member has been particularly noteworthy for their work in the field of finance. Dr. Hamid Beiladi joined the college as professor of economics. He is the editor of the International Review of Economics and Finance and has presented at national conferences and published numerous papers with his doctoral program’s research in financial markets and asset pricing. His research interests are in financial accounting and regulatory oversight. He holds a doctoral degree in accounting from the University of North Texas and a bachelor’s degree in accounting from Texas AM University. His research interests are in financial accounting. Dr. Veronda Willis, assistant professor, received a doctoral degree in accounting from the University of Colorado at Boulder, and a master’s in public accounting and bachelor’s in business from the University of Texas at Austin. Her research interests include executive compensation and capital markets. She holds a doctorate in accounting from the University of Colorado and bachelor’s and master’s degrees in accounting from the University of New Orleans.

Dr. Mukul Gupta joins the Department of Management and Technology. His research interests include executive compensation and capital markets. She holds a doctorate in accounting from the University of Colorado and bachelor’s and master’s degrees in accounting from the University of New Orleans.

Dr. Richard Utech, assistant professor of marketing, was one of seven faculty members to receive the 2006 Hormel Meritorious Teaching Award from the Marketing Management Association. The MBA Association honored five faculty members at their annual awards ceremony. Dr. Richard Utech, assistant professor of marketing, was named Top Core Professor. Dr. Jennifer Yin, assistant professor of accounting, was named Top Foundations Professor. Dr. Donde Plowman, professor of management, was named the Outstanding Elective Professor. The Outstanding Extra Effort Professor was Dr. Wayne Tervo, accounting. Dr. Mark Phillips, lecturer II in management, was named the Outstanding Overall Professor.

KUDOS

Tom Cannon, director of the Tourism Management Program, has been named vice chair of the advisory board of the newly created Sales & Marketing Faculty Special Interest Group of the Hospitality Sales and Marketing Association (HSMAI). He has also been selected to serve a two-year term on the Destination Marketing Association International Student and Faculty Advisory Council.

The author of more than 180 papers in academic journals in the fields of economics, finance, and statistics. In addition to his research prowess, Dr. Lien is a valued contributor in the classroom. He has taught a variety of courses for the Department of Economics and receives praise from his students as well as high teaching evaluations. As associate dean for international programs, Dr. Lien has been instrumental in the expansion of the college’s Asian programs, which now include six universities in China as well as executive programs with Shanghai and Tianjin.

The recipients of the college’s staff awards were John Jennings, Elaine Miller and Judy Olivaraz. Jennings served as assistant dean for undergraduate professional development in the college. Before retiring this summer, Jennings was instrumental in creating a student professional development program for business undergraduates.

A 21-year employee of the College of Business, Elaine Miller is an administrative analyst in the Dean’s Office. In this role she oversees the operations of all of the academic departments and has been instrumental in helping the college prepare for AASCB reaccreditation. As an administrative assistant II in the Department of Finance, Judy Olivaraz is extremely efficient and responsive to the needs of the faculty and the students. Despite multiple demands on her time, she organizes workflow and manages her priorities effectively.
SUMMER 2006 RESEARCH GRANTS
The College of Business awarded $131,000 in competitive summer research grants to faculty. The research awards allow faculty members to pursue academic and research pursuits through the summer.

ACCOUNTING
Dr. Pamela Smith - The Impact of Charity Care on Tax-Exempt Status

ECONOMICS
Dr. Yong Bao - Ratio of Quadratic Forms
Dr. Robert Collinge - Equal but Uninform - Uniformity and Diversity in School Choice
Dr. Fatih Firoozi - Procedures for Joint Testing of Linear Inequality Constraints
Dr. Saeid Mahdavi - Does the Size of Government Affect the Unemployment Rate? An Empirical Assessment of the “Abrams Curve” Based on the U.S. State Level Data
Dr. John Merrifield - Residential Property Tax
Dr. Dale Truett - Mexican Tax Industry in the New International Environment
Dr. Lila Truett - The Mexican Tax Industry in the New International Environment
Dr. Su Zhou - Convergence to Purchasing Power Parity: Evidence from Nontinerase Unit Root Tests

FINANCE
Dr. Karan Bhanot - “Stock Pickers” - A Forward Contract to Control Bankruptcy
Dr. Palani-Rajan Kadapakkam - Impact of Trade Settlement Procedures on Security Prices
Dr. Lila Truett - Mexican Tax Industry in the New International Environment
Dr. John Merrifield - Residential Property Tax
Dr. Dale Truett - Mexican Tax Industry in the New International Environment
Dr. Su Zhou - Convergence to Purchasing Power Parity: Evidence from Nontinerase Unit Root Tests

MANAGEMENT
Dr. Cynthia Lengnick-Hall - Deconstructing Dynamic Capabilities: Four Types for Four Contingencies
Dr. Mark Lengnick-Hall - Does Being Overqualified Affect Chances of Obtaining an Employment Interview?
Dr. Katsuhiko Shimizu - Prospect Theory, Behavioral Theory, and Threat-Rigidity Thesis: Combative Effects on Organizational Decisions

MANAGEMENT SCIENCE AND STATISTICS
Dr. Jerome Keating - Point and Interval Estimation for Step-Stress Models Related to Material Fatigue Tests with Type II Censored Data
Dr. Dalin Ko - Smoothed Machine Learning Classification Models for Defining Gene-Pathway Functions and Pathway Relationships
Dr. Mark Leung - Institutional Trading Behaviors Surrounding Analysts’ Earnings Forecast Release Events: Evidence from Taiwan
Dr. Anuradha Roy - A Study of Generalized Linear Mixed Models for Doubly Multivariate Data
Dr. Minghe Sun - Development of a Training Algorithm for a Multi-Class Support Vector Machine
Dr. Ram Tripathi - Joint Distribution of Placement Statistics for Two Progressively Censored Samples
Dr. Kehfeng Xu - Schedulled Delays? Schedulled Time Competition and On-Time Performance in the Airline Industry

INFORMATION SYSTEMS AND TECHNOLOGY MANAGEMENT
Dr. Kevin Grant - Shared Mental Models: Improving the Performance of Industrial Work Teams
Dr. Myung Ko - Evaluating Performance of Data Mining Techniques for Measuring the Productivity Impact From Information Technology Investment
Dr. Sang Lee - Violation of Trust in an Online Environment: When Does It Affect Customer Intentions?
Dr. John Warnen - The Effect of Expertise and Gender Composition on Face-to-Face and Virtual Team Interaction and Performance

ACCOUNTING

ECONOMICS

INFORMATION SYSTEMS AND TECHNOLOGY MANAGEMENT
Dr. Kevin Grant - Shared Mental Models: Improving the Performance of Industrial Work Teams
Dr. Myung Ko - Evaluating Performance of Data Mining Techniques for Measuring the Productivity Impact From Information Technology Investment
Dr. Sang Lee - Violation of Trust in an Online Environment: When Does It Affect Customer Intentions?
Dr. John Warnen - The Effect of Expertise and Gender Composition on Face-to-Face and Virtual Team Interaction and Performance

FINANCE


INFORMATION SYSTEMS AND TECHNOLOGY MANAGEMENT

Dr. Jan Clark


Dr. Glenn Dietrich


Dr. Thomas Thomson


Dr. Ron Rutherford


Dr. Yiu Man Tse


Dr. Kevin Grant


Dr. Mukul Gupta


Dr. Huy Minh Kho


Dr. Sang Lee


Dr. Chino Rao


Dr. Woodie Spivey


MANAGEMENT

Dr. Dennis Duchon


Dr. Cynthia Lengnick-Hall


Dr. Mark Lengnick-Hall


Dr. Mark Suazo


MANAGEMENT SCIENCE AND STATISTICS

Dr. Juan Gonzalez


Dr. Jerome Keating


Dr. Mark Leung


Dr. James Suozzo


Dr. Mark Suazo


Dr. Mark Leung

TREPALINA NAMED BUSINESS STUDENT OF THE YEAR

Kate Trepalina, the college’s Business Student of the Year, literally traveled around the world to make her mark at UTSA. Trepalina, who recently completed her undergraduate degree in finance and accounting, is a native of Lagen, Russia, near the Caspian Sea.

Trepalina set the bar high as president of the Financial Management Association, Honors College graduate, recipient of multiple scholarships and an exceptional student with a 4.0 GPA. She came to the United States as a high school senior through a Department of State competition. She received her degree at Alamo Heights High School and later transferred to San Antonio College to complete her prerequisites.

“I’ve always been interested in business,” said Trepalina, who completed an internship with Texaco Petroleum Corporation. “In Russia, the only areas of business study are management and marketing. I knew I needed to stay in the U.S. to complete my education in more analytical fields.”

As part of the Honors College, she completed a thesis with Dr. Latatendu Misra, professor of finance, titled “An Analysis of Mergers and Acquisitions in the Telecommunications Industry.” The paper, which examined the evolution of the industry and evaluated stock price performance of merger parties, was presented at the annual Academy of Economics and Finance meeting and at the National Conference for Undergraduate Research annual meeting.

“My professors provided help beyond the academic basics to make me a more well-rounded student,” said Trepalina, who currently works with the Argonaut Group. “That is what distinguishes a good school from a great school, how they prepare their students for future success. I am eager to see where my career will lead me and what opportunities occur along the way.”

STUDENT SPOTLIGHT

TWO BUSINESS SCHOLARS SELECTED TO ATTEND ENTREPRENEURIAL CONFERENCE

Applying entrepreneurial principles, the College of Business undergraduate Barron Perales and Elena Valdez were two of 50 nationwide nominated students to attend the 2005 Emerging Business Leaders (EBL) Forum in Washington, D.C. UTSA was the only institution at the summit that had two students selected to participate.

Both Barron and Elena currently own their own businesses in bartending and hotel supply distribution respectively and are members of the college’s Business Scholars Program. Elena completed her undergraduate degree in international business this fall and plans to continue her studies in the college’s MBA program specializing in management science. Barron is a senior majoring in finance and marketing. His goal is to complete a doctorate in business.

The two-day summit exposed students to the challenges and opportunities of entrepreneurship. Topics addressed included capital development, marketing, business plan development and emerging trends in the marketplace. The program was sponsored by the U.S. Department of Commerce’s Minority Business Development Agency.

MANAGEMENT STUDENTS PARTICIPATE IN ETHICS PROJECT

Teams of UTSA College of Business students in a business ethics course taught by Dr. Victor Heller, associate professor of marketing and director of executive education, participated in a community service project for the San Antonio Ecumenical Center for Religion and Health.

The students conducted an educational assessment to identify the first recipients of the center’s San Antonio Ethics in Business Awards. They interviewed 46 for-profit and nonprofit business owners as well as individuals who were nominated for the awards. Then, they prepared papers outlining the qualifications of each nominee. The students’ papers were given to a selection committee and were used to select the final recipients.

“Ethics is no longer a peripheral concern of corporations. It stands at the very core of our employees’ working lives as well as society as a whole,” said senior Jennifer Snyder. “This project gave life to the meaning of business ethics for me.”

“The ethical practices of a firm are a reflection of the integrity of its leaders,” said graduate student Ashly McDonalld.

Of the 300 students participating in the project, nine students were chosen to receive a scholarship from the Ecumenical Center for the exceptional quality of their work. The students were Wanneth Blackwell, Jacqueline Michelle Foleaci, Emily Gaas, Georgina Martinez, Ashly McDonalld, Cesar Rodriguez, Itay Sharoni, Jennifer Snyder and Rickie Urrab.

“Everyone has different experiences in life, and they use those experiences to look at ethical situations from different perspectives,” said Dr. Heller. “Through this course and this project, students learned to look at ethical decision making with new assumptions.”

PARTNERSHIPS

Community Partners Support College of Business Vision

Academic programs are the heart of any business school. Yet, what sets top business schools apart is the ability to enhance the students’ educational experiences with enrichment activities and professional development opportunities. With state support decreasing, the College of Business relies on the support of friends and donors to provide these high quality experiences.

WACHOVIA

When banking giant Wachovia came into the San Antonio and Texas market, it left an indelible mark on the College of Business. In an effort to announce its arrival to the community, Wachovia donated $90,000 as a title sponsor to launch the college’s inaugural Signature Speaker Series featuring Yahoo co-founder Jerry Yang.

“We are pleased to partner with the UTSA College of Business in such a meaningful way,” said Mark Metcalf, president of Wachovia’s San Antonio Market. “Supporting the Signature Speaker Series is an excellent way for Wachovia to achieve its goal of becoming involved in the communities where we do business and contributing to their development as vibrant and economically thriving places for people to live, work and play.”

In addition to Wachovia’s financial support, Metcalf also serves on the college’s advisory council and participates in career fairs on campus.

FROST BANK

A consummate supporter of the College of Business, Frost National Bank has partnered with the college to support the Frost Bank Distinguished Lecture Series since 1988. The lecture series brings prominent business and community leaders to UTSA to share their knowledge and experiences with students and others in the university and business community. The series presents a forum for business leaders and academics to share their experiences in business so that students can broaden their understanding of the business world and the individuals who lead it.

“Frost is proud to be a long-standing partner with the College of Business,” said Pat Frost, president of Frost National Bank and vice chairman of development for the college’s advisory council. “We like to focus our efforts on programming that has a direct benefit on the college’s 5,000 undergraduate students.”

In a meaningful way. ”

Frost has also supported the college by establishing endowed scholarships, supporting the college’s AT&T Endowed Chair in Infrastructure Assurance and Security and securing outside funding for college programs and activities.

CITIBANK

Citibank Service Center in San Antonio has stepped up to support mentorship and retention activities in the College of Business. This spring, under the direction of Lynn Belk, senior director of communications and community relations, Citibank hosted 10 students from the college’s Business Scholars Program for a panel discussion, company tour and etiquette luncheon. Company executives met with the students and shared their experiences in the industry. Michael White, vice president at Citibank, encouraged students to look for more than a paycheck in their careers. “The full balance of a work experience is crucial,” said White, who received his MBA from UTSA in 1993. “Explore the opportunity for advancement and the quality of life within an organization.”

The executives then joined the students for lunch to provide them with dining etiquette tips. Citibank has also provided financial support to the Business Scholars Program through its foundation.

“The Citibank Service Center strives to create social and economic opportunities that will strengthen our community for years to come,” said Belk. “Our partnership with the UTSA College of Business and the Business Scholars Program addresses local community needs, targets a population that is underserved and impacts the community. We feel this program is unique and innovative, has a huge potential for growth and is a great vehicle to accomplish our goals.”
DON LIEN NAMED RICHARD S. LIU DISTINGUISHED CHAIR

Dr. Don Lien, associate dean of international affairs for the UTSA College of Business, has been named the Richard S. Liu Distinguished Chair in Business.

Dr. Lien, professor of economics and finance, has been instrumental in the expansion of the college’s Asian programs, which now include six universities in China as well as executive programs with Shanghai and Tianjin. He has been a visiting professor and guest speaker in Canada, China, Singapore and Taiwan.

A world-renowned researcher, he has published more than 180 papers in academic journals in the fields of economics, finance and statistics. The Financial Academic Ranking System ranks Dr. Lien as the No. 1 finance researcher in the world based on his publications in the top 17 finance journals for 2000-2005. His primary field of interest is in the future market with supporting areas in econometrics and development economics. He has served as a reviewer for more than 50 academic journals.

Research from UTSA. His teaching honors include the Kemper Fellowship for Teaching Excellence and the Excellence in Teaching Award from the University of Kansas. He is the president of the Chinese Economic Association in North America. He received his doctorate from the California Institute of Technology.

The Richard S. Liu Distinguished Chair in Business was established by philanthropist and international businessman Richard S. Liu. A native of Taiwan, Liu is the owner and CEO of Hong Kong-based Superior Holdings Limited, one of the world’s leading manufacturers of leather goods. Liu established the Liu’s Family Foundation U.S.-China Business Education Initiative, which has since contributed more than $4 million. The program promotes graduate student and faculty exchanges, executive educational opportunities and research collaborations between the College of Business and top universities in China.

FACULTY FELLOWS ANNOUNCED

The College of Business established the Faculty Fellows Program to attract and retain faculty that are best-in-class. These sponsorships recognize College of Business faculty for their outstanding scholarship, teaching and research and pair them with private donors who want to take an active role in encouraging and rewarding excellence in the college.

Through partnerships with the local business community, two fellowships have been established: the Clear Channel Junior Fellow in Accounting and the Dan Hanke Scholar in Accounting.

Dr. Cheryl Linthicum, associate professor of accounting, has been named the Clear Channel Junior Fellow in Accounting in recognition of her outstanding scholarship and research in international accounting. Dr. Elaine Sanders, associate professor of accounting, is the Dan Hanke Scholar in Accounting. Her award is in recognition of her scholarship, teaching and research in cross-cultural issues in accounting.

The college is seeking multiyear commitments directed across a number of disciplines including accounting, economics, finance, international business, management, management science, marketing and statistics. As a benefit to supporting faculty members, naming opportunities and other forms of recognition are available. In addition, donors are offered the opportunity to collaborate with the faculty fellow in a mutually beneficial manner: be it through guided research, consulting, guest lecturing or other means.

Fellowship opportunities begin at $10,000 a year for a fellow, $5,000 a year for a junior fellow and $2,500 a year for a scholar. For more information on these and other giving opportunities, contact Kimberly West, director of advancement for the College of Business at (210) 458-7307.

THE COLLEGE OF BUSINESS AWARDS SCHOLARSHIPS AND GRANTS TOTALING $1,578,370 TO SCHOLARSHIP-FUNDING GRANTEES FOR THE 2005–2006 ACADEMIC YEAR. DEAN LYNDA DE LA VIÑA AND DONOR BARTLETT COCKE CONGRATULATE ONE OF HIS MORE THAN $116,000 IN SCHOLARSHIP FUNDS DURING THE 2005–2006 ACADEMIC YEAR. DEAN LYNDA DE LA VIÑA HAS SET FORTH FOR THE COLLEGE OF BUSINESS, "Through the Executive Committee’s leadership, we have undertaken a restructuring of the College of Business Advisory Council in order to best align the membership and its goals with the mission Dean de la Villa has set forth for the College of Business," said Kimberly West, director of advancement in the college. “We are recruiting new members so that this council reflects the leadership and diversity of our community and so that the council’s action agenda is structured so the members truly serve the college through their contributions—both financial and otherwise.”

Council members are asked to participate in fundraising activities through personal contributions and solicitation from others. They provide input on the college’s curricula and programs, career planning and placement of students, external affairs and strategic planning. Members receive increased exposure to faculty and students, priority access for recruitment, internships and employment opportunities and exclusive consulting and executive education opportunities.

New members are James P. Clingman, MBA ’10, chairman of the San Antonio Region of JPMorgan Chase & Co.; Steve E. Edlund, president of the International Bank of Commerce; Mark H. Metcalf, president of the San Antonio Market of Wachovia; A. Lanham Napier, president and CEO of R最先tage Managed Hosting; Brant Taylor, managing director of Merrill Lynch & Co.; and Charles Martin Wender, co-founder and CEO of Wender & Hall LLP.

The College of Business appreciates the participation and contributions of these community leaders who have given over the past year to the Knowledge for a New World Fund.
"Yahoo!" summed up the spirit of the evening as the College of Business launched its inaugural Signature Speaker Series Nov. 17, 2005. The event, which was attended by 400 alumni, business and community leaders, featured a keynote address by Yahoo co-founder Jerry Yang and honored College of Business friends and alumni. Presenting sponsor for the series was Wachovia Bank.

"We knew the hype of the dot-com industry wasn’t sustainable, so we kept finding ways to be innovative. One of the defining moments for Yahoo was partnering with our friends at AT&T." —JERRY YANG CO-FOUNDER, YAHOO

The college also honored two individuals who have excelled in their leadership to the college as well as distinguished themselves in their careers. Jim Kahan, senior executive vice president with AT&T Inc., and chair of the College of Business Advisory Council, received the Leadership and Service Award. He has served as a member of the college’s advisory council since 1994 and as chair since 2002. He led the fundraising charge to secure a $1 million endowed chair for infrastructure assurance and security in the college, personally securing a $375,000 commitment from AT&T.

"I will forever cherish this award," said Kahan, who is responsible for all domestic and international mergers, acquisitions, joint ventures and ven- ture capital investments for AT&T and its subsidiaries. "I personally believe that UTSA is an institution that will lead the future of San Antonio. I ask each of you to recognize the importance of UTSA and the College of Business and do what you can to help them recognize their goals.”

Ernest Bromley, MBA ‘80, president and CEO of Bromley Communications, received the college’s first Distinguished Alumni Achievement Award. Bromley has been a trial lawyer in building his agency, which is the largest Hispanic advertising agency in the country. His clients include Procter & Gamble, Burger King, Continental Airlines, Coors, the San Antonio Convention & Visitors Bureau, Nestlé Foods and National Semiconductor. He has served on the college’s advisory council since 1993 and as chair from 1999 to 2002.

“I cannot put into words what this school means to me," said Bromley, who established a graduate business scholarship at UTSA with his wife, Aimée. “Coming from a humble background, I can tell you that you can do it, too. I thank all the professors for their work and for giving me the skills and the ability to apply it in the world of business.”

The event was organized by an honorary alumni committee. Members were April Ancira, MBA ‘03, Ancira Automotive Group; Samuel Berrios Jr., ‘00, ‘01, MBA ‘04, U.S. Department of Energy; Deacon Recruiting, Laura Michuta, MBA ‘98, Polaris Bank; Angela Perry & Company; William E. Morrow, ‘86, Grande and Broadband Energy; A.J. Rodriguez, ‘98, MBA ‘00, San Antonio Hispanic Chamber of Commerce; Dan Stettery, MBA ‘96, Terry Wittle, MBA ‘87, Wachovia and Jeanie R. Wyatt, MBA ‘86, South Texas Money Management.

Through the continued support of Wachovia’s San Antonio Market Executive Mark Metcalfe, the college will present its next Signature Speaker Series in 2006 to coin- cide with the university’s annual Homecoming festivities. —

YAHOO! summed up the spirit of the evening as the College of Business launched its inaugural Signature Speaker Series Nov. 17, 2005. The event, which was attended by 400 alumni, business and community leaders, featured a keynote address by Yahoo co-founder Jerry Yang and honored College of Business friends and alumni. Presenting sponsor for the series was Wachovia Bank.

"We knew the hype of the dot-com industry wasn’t sustainable, so we kept finding ways to be innovative. One of the defining moments for Yahoo was partnering with our friends at AT&T." —JERRY YANG CO-FOUNDER, YAHOO

The college also honored two individuals who have excelled in their leadership to the college as well as distinguished themselves in their careers. Jim Kahan, senior executive vice president with AT&T Inc., and chair of the College of Business Advisory Council, received the Leadership and Service Award. He has served as a member of the college’s advisory council since 1994 and as chair since 2002. He led the fundraising charge to secure a $1 million endowed chair for infrastructure assurance and security in the college, personally securing a $375,000 commitment from AT&T.

"I will forever cherish this award," said Kahan, who is responsible for all domestic and international mergers, acquisitions, joint ventures and ven- ture capital investments for AT&T and its subsidiaries. "I personally believe that UTSA is an institution that will lead the future of San Antonio. I ask each of you to recognize the importance of UTSA and the College of Business and do what you can to help them recognize their goals.”

Ernest Bromley, MBA ‘80, president and CEO of Bromley Communications, received the college’s first Distinguished Alumni Achievement Award. Bromley has been a trial lawyer in building his agency, which is the largest Hispanic advertising agency in the country. His clients include Procter & Gamble, Burger King, Continental Airlines, Coors, the San Antonio Convention & Visitors Bureau, Nestlé Foods and National Semiconductor. He has served on the college’s advisory council since 1993 and as chair from 1999 to 2002.

“I cannot put into words what this school means to me," said Bromley, who established a graduate business scholarship at UTSA with his wife, Aimée. “Coming from a humble background, I can tell you that you can do it, too. I thank all the professors for their work and for giving me the skills and the ability to apply it in the world of business.”

The event was organized by an honorary alumni committee. Members were April Ancira, MBA ‘03, Ancira Automotive Group; Samuel Berrios Jr., ‘00, ‘01, MBA ‘04, U.S. Department of Energy; Deacon Recruiting, Laura Michuta, MBA ‘98, Polaris Bank; Angela Perry & Company; William E. Morrow, ‘86, Grande and Broadband Energy; A.J. Rodriguez, ‘98, MBA ‘00, San Antonio Hispanic Chamber of Commerce; Dan Stettery, MBA ‘96, Terry Wittle, MBA ‘87, Wachovia and Jeanie R. Wyatt, MBA ‘86, South Texas Money Management.

Through the continued support of Wachovia’s San Antonio Market Executive Mark Metcalfe, the college will present its next Signature Speaker Series in 2006 to coin- cide with the university’s annual Homecoming festivities. —
University alumni are given the opportunity to contribute to their alma mater each year through the UTSA Annual Fund phonathon and direct mail campaigns.
EXECUTIVE COMMITTEE

Ernest Bromley, MBA ’80
Chairman and CEO, Bromley Communications

Patrick B. Frost, Vice Chair for Development
President, Frost National Bank

James S. Kahan, Chair
Senior Executive Vice President – Corporate Development, AT&T Inc.

Joe C. McKinney
Vice Chairman of the Board,
Broadway National Bank

Suzanne A. Wade
President, San Antonio Food/Drug Retail Division, H-E-B

Jeanie Wyatt, MBA ’86, Vice Chair for Partnerships
CFA, CEO and Chief Investment Officer,
South Texas Money Management, LTD.

MEMBERS

Ernesto Ancira
President and CEO,
Ancira Enterprises

Jerry W. Bonham
Director of Internal Audit,
Zachry, Inc.

James F. Clingman, MBA ’01
Chairman, San Antonio Region,
JPMorgan Chase & Co.

Luis A. de la Garza
Vice President of Administration,
Toyota Motor Manufacturing Texas

Walter D. Downey, MBA ’96
Executive Vice President of Operations,
Southwest Research Institute

James R. Dublin
Chairman and CEO,
Dublin & Associates

Steve E. Edlund
President,
International Bank of Commerce

R. Rene Escobedo, BBA ’94
Attorney-at-Law,
Law Offices of R. Rene Escobedo

Jeffrey H. Farver
President and CEO,
San Antonio Federal Credit Union

Richard W. Holt, MBA ’83
Senior Vice President, Bank of America

Cindy L. Jorgensen, EMBA ’00
Chief Financial Officer,
Southwest Business Corporation

Joe Earl Linson
Chelsea’s Sandwiches of Texas, Inc.

Mark H. Metcalfe
President, San Antonio Market,
Wachovia

William E. Morrow, BBA ’84
Founder, Grande and Broadband Energy

A. Lanham Napier
President and CEO,
Rackspace Managed Hosting

Aurora Ortega-Geis
Director, San Antonio Partnership
Office of Fannie Mae

Rolando B. Pablos, MBA ’94
Attorney, R.B. Pablos P.C. Attorneys

Philip J. Pfeiffer
Managing Partner, Fulbright & Jaworski L.L.P.

David E. Reynolds
President and CEO,
Security Service Federal Credit Union

David A. Spencer
President, Mandelbrodt Ventures, Inc.

Brant Taylor
Managing Director, Merrill Lynch & Co.

Charles Martin Wender
Co-founder and CEO, Wender & Hall LLP

ADVISORY COUNCIL

Jeanie Wyatt founded South Texas Money Management in 2000. The San Antonio-based company, with offices in Austin and Houston, is committed to producing competitive investment returns and providing highly individualized client services. With over $1.2 billion in assets under management, it is among the fastest growing investment advisory firms in the country servicing high-net-worth clients, trusts, endowments and retirement plans.

For 30 years, Southwest Business Corporation (SWBC) has been providing a wide range of insurance, mortgage and investment services to financial institutions, businesses and individuals. With offices across the country, SWBC is committed to providing quality products, outstanding service and customized solutions.

“Helping Individuals, Individually.”
www.stmmld.com